

## Exposure limit guidelines

Betashares Australian Sustainability Leaders Fund

The screening process considers a company's exposure to a range of industries/activities deemed inconsistent with responsible investment considerations. The percentage of the company's revenue derived from each industry/activity is assessed against a specified threshold.

## The following exposure limit guidelines are applied to the Fund's holdings:

| Industry / Activity                           | Exposure limit guidelines (% of total revenue)   | Explanatory notes  |
|---|--|--|
| Fossil Fuels – direct                         | 0%   | Companies which have fossil fuel reserves, fossil fuel infrastructure, produce petrochemicals, or are involved in the mining, extraction, or burning of fossil fuels.  |
| Fossil Fuels – High<br>Dependency             | 5% for products and services.  Excludes the largest global financers and insurers of fossil fuel companies, projects and infrastructure. | Companies which provide products, services, finance or insurance which is specific to and significant for the fossil fuel industry; as well as companies with very high use of fossil fuels*.                |
|   |  | *Mining companies engaged in the extraction of critical minerals, as defined by Geoscience Australia, and companies with demonstrated use of sustainable business practices, are exempt from this exclusion. |
| Fossil Fuels - Service<br>Providers           | 5% for products and services   | Companies which provide products or services which are specific to and significant for the fossil fuel industry.   |
| Fossil Fuels —<br>Finance<br>and Underwriting | Exclude the largest global financiers of fossil fuel companies, projects and infrastructure.   | Companies which provide lending to fossil fuel companies or otherwise provide significant financing to fossil fuel project or infrastructure.  |
|   | Exclude the largest global insurers of fossil fuel companies, projects and infrastructure  | Companies that provide significant insurance or re-insurance of fossil fuel companies or projects.   |
| Gambling                                      | 0% for casinos and manufacture of gaming products 5% for distribution of gambling products   |  |
| Tobacco                                       | 0% for production or manufacture<br>5% for sale of tobacco products  |  |
| Uranium and<br>Nuclear Energy                 | 0% for uranium mining and nuclear energy<br>5% for products and services to nuclear energy   |  |
| Armaments and<br>Militarism                   | 0% for manufacture of armaments and weapons<br>5% for specific and significant services to military<br>and armaments manufacture         |  |
| Destruction<br>of Valuable<br>Environments    | 0%   | Companies which have direct negative impact on recognised World Heritage and High Value Conservation areas.  |
| Animal Cruelty                                | 0%   | Companies involved in live animal export, animal testing for cosmetic purposes, factory farming, or controversial animal products (ivory, foie gras etc).  |
| Chemicals of Concern                          | 0%   | Companies which produce or use chemicals of concern recognised by UN Environmental Programs, or controversial agricultural chemicals.  |
| Mandatory<br>Detention of Asylum<br>Seekers   | 0%   | Companies which operate detention centres or for-profit prisons.   |
| Alcohol                                       | 5% for production of alcohol<br>20% for sale of alcohol  |  |
| Junk Foods                                    | 33%  | Production or sale of junk foods.  |
| Pornography                                   | 0% for production of pornography<br>5% for sale of pornography   | Companies which produce or sell pornography.   |
| Human Rights                                  | n/a  | Evidence of human rights violations including child labour, forced labour, sweatshops, bribery and corruption.   |
| Board Diversity                               | n/a  | No women on board of directors.  |
| Predatory Lending                             | 0%   | Lending practices that impose unfair or abusive terms on borrowers.  |

Investment risks include market risk, non-traditional index methodology risk and sector concentration risk. For more information on risks and other features of the Fund, please see the Product Disclosure Statement.

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